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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING MINUTES:	Real Estate Education Committee –Subcommittee
MEETING DATE AND TIME:	Thursday, February 24, 2011 at 1:00 p.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A
MINUTES APPROVED	4/7/11

MEMBERS PRESENT

Tim Riale
Tom Burns
Shirley Kalvinsky (via teleconference)
Gene Millman
Bruce Plummer

DIVISION STAFF

Jessica Williams, Administrative Specialist II

CALL TO ORDER

Mr. Riale called the meeting to order at 1:00 p.m.

REVIEW OF MINUTES

A motion was made by Mr. Plummer, seconded by Mr. Millman, to approve the December 17, 2010 minutes as presented. Motion unanimously carried.

Discussion Regarding Broker's Core Course

Mr. Riale informed the Subcommittee that the Commission asked them to meet again to address additional concerns. The concerns that they needed to address at today's meeting are:

Discuss "intent" of requiring "train the trainer".

Tweak Broker outline in reference to changing "ethics" to "Ethical Real Estate Practices".

Investigate and Discuss and creation of, if necessary:

Separate Commercial Broker Core or Module substitution.

Eliminate Fair Housing requirement for Commercial Brokerage.

Property Management substitution.

Mr. Plummer believes that the "Train the Trainer" course should be focused on the delivery of the course content and to make sure that the instructors are current with topics.

Mr. Burns questioned the Subcommittee if the instructor would have to take the "Train the Trainer" course only once or if they would need to take it every two years with renewal. Mr. Riale believes that as long as the outline stays the same, then the instructor would only need to take the train the trainer course once.

Ms. Kalvinsky stated that the "Train the Trainer" course should be a requirement in order to teach any of the modules. If an instructor has not taken the "Train the Trainer" course and submits an application for approval, the course would be considered an elective course only.

The Subcommittee decided that there should be a three hour training course for all five modules. Mr. Plummer made a motion, seconded by Ms. Kalvinsky to change the required training course name from "Train the Trainer" to "The 3 Hour Delaware Core Course Review". Motion unanimously carried.

Mr. Plummer made a motion, seconded by Ms. Kalvinsky, that in order to teach any of the five core courses, the instructor, in addition to the other already established criteria must submit evidence of completion of the 3 Hour Delaware Core Course Module System and the content of each module. The certificate shall be valid until the provisions shall be modified by the Commission. The 3 Hour Delaware Core Course Review may be used for 3 elective credits. Motion unanimously carried.

Ms. Kalvinsky will draft an outline for the Core Course Review.

Mr. Plummer made a motion, seconded by Mr. Millman to change the "Code of Ethics" portion on the outline to Ethics in Real Estate. Motion unanimously carried.

Mr. Millman made a motion, seconded by Mr. Plummer to not have a separate commercial broker module substitution. Mr. Plummer stated that the State of Delaware only has one license type for brokers and specialties should be considered elective courses. Motion unanimously carried.

Mr. Millman made a motion, seconded by Mr. Plummer not to eliminate the fair housing requirement for commercial brokerages. Motion unanimously carried.

Mr. Millman made a motion, seconded by Mr. Plummer to deny a substitution for the property management courses for commercial brokers. Mr. Plummer stated that the core modules are core to the real estate business as a whole. Motion unanimously carried.

Public Comment

There was no public comment.

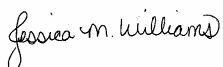
Schedule Next Meeting

The Subcommittee did not schedule the next meeting at this time.

Adjournment

There being no further business, Ms. Kalvinsky made a motion, seconded by Mr. Millman, to adjourn the meeting. Motion unanimously carried. The meeting adjourned at 2:47 p.m.

Respectfully submitted,



Jessica Williams
Administrative Specialist II

Delaware Real Estate Education Committee-Subcommittee

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